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**JustTech Recognized on CRN's 2020 MSP500 List**

**La Plata, Maryland, February 18, 2020** – JustTech, a leading provider of managed IT and managed print solutions, announced today that CRN®, a brand of The Channel Company has named JustTech to its 2020 Managed Service Provider (MSP) 500 list in the Pioneer 250 category. This popular list identifies North American solution providers that deliver operational efficiencies, IT system improvements, and a higher rate of return on investments for their customers. These accomplished MSPs work tirelessly to guide their customers and create solutions for complex IT issues.

This annual list is divided into three categories: the MSP Pioneer 250 who are focused primarily on the SMB market; the MSP Elite 150, large data center-focused on- and off-premises; and the Managed Security 100 made up of off-premises-focused, cloud-based IT security services.

JustTech supports over 3,000 clients, primarily in the SMB space, across 5 states. Since launching their managed IT solutions 10 years ago, JustTech has seen a 98% client retention rate and 0% turnover of JustTech employees that support providing these IT services to their clients. This has provided their clients with familiar and consistent individuals to support their IT needs. This has also provided their clients with better recommendations for network performance improvements on how to solve complex IT issues as their employees have had many years of experience in working with their clients and understanding their environments.

"MSPs are the critical bridge for customers looking to assess, implement and migrate their IT and cloud solutions to drive efficiencies, lower costs and secure your environment," said Bob Skelley, CEO of The Channel Company. "On behalf of our team at The Channel Company, I want to congratulate the accomplished companies on CRN's 2020 MSP 500 list and thank them for their commitment to finding innovative solutions that move the IT channel forward."

"We are very humbled & honored to be recognized by CRN's 2020 Managed Service Provider (MSP) 500 list in the Pioneer 250 category" said Joshua Justice, President of JustTech. "JustTech's ongoing mission is to confront challenges that clients are facing and improve workflows, increase up-time and increase productivity so that our clients can focus on their business. Special thanks to our innovative and hard-working employees that made this award possible and also thanks to our wonderful clients who have been with us on our journey and embraced our solutions."

The MSP500 list will be featured in the February 2020 issue of CRN and online at [www.crn.com/msp500](http://www.crn.com/msp500).

**About JustTech**

JustTech is a technology company and has been keeping more than 3,000 clients happy since 2006 in providing their Print Solutions, Network & IT Solutions and custom Xerox App Solutions. [www.justtech.com](http://www.justtech.com)

**Areas supported:**

- Southern Maryland and Washington DC area
- Northern Virginia, Eastern Panhandle of West Virginia and the Shenandoah Valley in Virginia
- North Eastern Virginia and the Northern Neck of Virginia including the cities of Fredericksburg & Stafford
- West Central Virginia including the cities of Harrisonburg, Staunton & Charlottesville
- South Western Virginia including the cities of Lynchburg and Roanoke
- North Central West Virginia including the cities of Morgantown, Fairmont, Clarksburg & Elkins
- WV/KY/OH tri-state region including the cities of Huntington, Charleston, Ashland and Portsmouth

**About The Channel Company**

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers, and end-users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. [www.thechannelco.com](http://www.thechannelco.com)

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